

# Co-Hosting a Randy Means Seminar

Find out how an unlimited number of your officers can attend a two-day advanced seminar for as low as zero dollars



## About Randy Means

- Primary legal and risk management instructor for the IACP
- Featured speaker at ...
  - IACP national conferences
  - FBINAA annual conferences
  - PRIMA annual conferences
  - '08 ILEETA annual conference
- Head of IACP-LOS
- Author, *Law of Policing*
- Former Police Attorney
- Law enforcement consultant
- Has taught more than a quarter-million law enforcement officials

Thomas & Means  
Allied to Benefit  
Law Enforcement



## About Your Options as a Co-Host

### Basic Co-Host Option

You Receive for your agency:

- 2 Free Seats For the first 20 seats registered
- 1 Free Seat For every additional 10 seats registered
- 1 Free Seat For processing state certification (in-service credit) for seminar

Please Note: There is a minimum requirement of 20 seats sold. The Co-Host Agency may purchase additional seats for \$95 per seat (a more than 50% reduced cost). This option is a good choice when an agency wants to train a few people with little to no financial risk. However under this option a seminar may be cancelled if registrations do not meet the minimum requirement.

### Guarantee with 50% Cost Reduction by Sale of Seats Option

You Receive: Unlimited seating  
50% of paid tuitions are credited to you up to the total guaranteed amount.

For Providing: A guarantee of \$4500 for a two-day seminar

Example: A two-day seminar would be a guaranteed amount of \$4500. Tuition is \$195 and 46 attendees register and pay. Using approximately 50% of \$195 = \$100 X 46 attendees = \$4600; \$4500 would be credited to the guaranteed amount (and the 'extra' of \$100 would go to Thomas and Means). A zero amount would be due on the guaranteed amount, and the co-hosting agency has presented a two-day seminar to an unlimited number of their officers at essentially no cost.

### Contract Co-Host Option

You Receive: Unlimited seating

For Providing: Fee of \$5000 for two day seminar (fee includes all travel expenses)

### We ask our Co-Hosts to provide:

- A. Regional advertising required for "Basic" and "Guarantee" Options
- B. Classroom, AV Equipment, Handout Copies
- And Optionally:
- C. Refreshments
- D. Processing state certification for in-service credit for seminar

Thank you for your interest in Co-Hosting one or more of our seminars. We look forward to working with you!

### For More Information ...

Contact: Cecilia Wagner, Program Manager      Call: 704-543-7228  
Email: thomasandmeans@bellsouth.net      Fax: 704-895-9034

I'm interested in co-hosting: Program(s) \_\_\_\_\_ Month/Date \_\_\_\_\_

Agency \_\_\_\_\_ Email \_\_\_\_\_  
Address \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Contact Name \_\_\_\_\_ Rank/Title \_\_\_\_\_

Visit our Website at [www.thomasandmeans.com](http://www.thomasandmeans.com)